

# MY CLIENT'S DEAD, NOW WHAT?

CLE CREDITS | 3 SUBSTANTIVE/1 ETHICS

Ethics information has been integrated throughout this program. To receive ethics credit, you must attend the entire course.

## DATES & LOCATIONS

12:00 pm to 4:15 pm; check-in and lunch begin at 11:30 am

**Philadelphia | Thu., May 7, 2015**

**Mechanicsburg | Tue., May 19, 2015**

**Pittsburgh | Wed., June 10, 2015**

**Live Webcast | Tue., May 19, 2015**

Go to [webcasts.pbi.org](http://webcasts.pbi.org) to register.

**Simulcast | Tue., May 19, 2015**

For complete addresses, see customer information on the back page.

*PBI is pleased to cosponsor this program with the PBA Real Property, Probate and Trust Law Section*

## BOOK AND AUDIO CD AVAILABLE

Course Book	2015-8784	\$69
Audio CD	ACD-8784	\$39
Audio CD & Book Set	ACDS-8784	\$99

Include \$8.00 shipping & handling & 6% Pa. sales tax on all book & CD orders — see enrollment/order form.

## TUITION (INCLUDES COURSE BOOK AND LUNCH)

<input type="checkbox"/>	\$249	Members — Pa., or any co. bar assn.
<input type="checkbox"/>	\$229	Members admitted after 1/1/11
<input type="checkbox"/>	\$269	Nonmembers
<input type="checkbox"/>	\$99	Paralegals attending w/attorney
<input type="checkbox"/>	\$125	Judges and judicial law clerks
<input type="checkbox"/>	\$115	Judges and judicial law clerks admitted after 1/1/11

Go to [webcasts.pbi.org](http://webcasts.pbi.org) for webcast tuition and to register. Online tuition differs from live course tuition. Sorry, we cannot accept checks for online CLE.

*Add \$25 for registrations received 3 or fewer business days before the presentation.*

## KNOW WHAT TO DO WHEN YOU GET THE CALL

The family of your dead client calls to ask you, “What do we do now?” In this practical seminar, our experienced faculty will go beyond estate administration basics and deal with other “death questions” that often arise. They will take a look at common issues that arise for a decedent’s family, and they’ll offer practical solutions for resolving those issues and identifying resources for finding answers.

## DELVE INTO THESE TOPICS

- Getting started with your client
- Dealing with probate assets
- Setting up bank accounts
- Handling non-probate assets
- Funeral and burial issues
- Getting rid of stuff – real/personal property
- Settling with creditors – getting bills paid
- Wrapping up the estate – family settlements

## GET PRACTICAL TIPS FOR:

- Identifying and dealing with executors
- Negotiating your fee
- Setting reasonable expectations for families
- Protecting beneficiaries

## EXPLORE THESE QUESTIONS

- Who is your client and how do you handle disagreeing family members?
- What are some of the basic laws people need to know about funeral homes/cremation/cemeteries?
- What benefits (Social Security, Medicaid, life insurance, pension, etc.) need to be addressed?
- How do you locate all of the assets/heirs of the deceased and how do you disburse assets?

## COURSE PLANNERS

**Kelly Phillips Erb, Esq.**

THE ERB LAW FIRM, PC, PAOLI

**Todd T. Jordan, Esq.**

TENER VANKIRK WOLF & MOORE, PC, PITTSBURGH

## FACULTY

**David T. Videon, Esq.**

DAVID T. VIDEON LAW, MEDIA

*Additional faculty to be announced.*